



COMPANY PROFILE

Cleaning Services

Landscaping

Grass Cutting

Garden Maintenance and Tree Felling

General Maintenance

Security Services

Supply and Delivery

www.tsl-trading.co.za

COMPANY DETAILS

Company Name	-	TSL TRADING
Business Number	-	016 981 2444
Business Address	-	27 Livingstone Blvd Vanderbijlpark 1900
Contact Person	-	Tshidi Maswangane
Contact Number	-	082 905 8625/016 981 2444
Email Address	-	tsl@telkomsa.net

COMPANY OVERVIEW

TSL TRADING is a South African based company established in the year 2000. The sole member, TA Maswangane, is a former employee of Telkom S.A .Ltd. who was retrenched due to technological advancements.

Being an African woman she realized there are opportunities to avail herself of in the Black Economic Empowerment structures of the country.

She is a determined person who has made a success of her business. She has obtained a Business Management certificate and a certificate in running a Temp Desk (Labour Hire) through Apso S.A (Association of Personnel Service Organizations). She also has a PSIRA Grade B certification of Security, and is a registered member of Private Security Industry Regulatory Authority.

VISION

To become a well-recognized brand in the services we offer and to continually improve our services.

MISSION

- To be the role player in the industry
- To be leaders in excellent service delivery
- To be employment creators for the greater public
- To ensure maximum growth and service improvement

CORE VALUES

Trust

Integrity

Reliability & flexibility

Authenticity, delivery

Delivering value to our clients is our driving force, as a BEE company our triumphs lies within or clients

MOTTO

FIRST TIME RIGHT

We pride ourselves in that, what we do: we do best, on time and at reasonable prices.

MAIN SERVICES

The Main Services Rendered By The Close Corporation Are:

1. Cleaning Services
2. Garden Maintenance and Tree Felling
3. Grass Cutting and Landscaping
5. General Maintenance
6. Security services
7. Supply and delivery

MANAGEMENT STRUCTURE

The company is being managed by the sole member and the Operational Manager who are jointly responsible for the staff and tendering of services.

OWNERSHIP EQUITY

TSL is fully black empowered and is owned 100% by Mrs. TA Maswangane.

She only employs previously disadvantaged people and shares her profits with her staff indirectly by paying them higher salaries.

GEOGRAPHICAL REPRESENTATION

TSL supplies services across the Gauteng and North West Provinces and Also Free State Province, we currently render services at the following business centres:

1. Telkom S.A. Ltd

Contact Person: Andre du Plessis

Manager (Telkom Vaal Mall)

(011) 309 2033

2. ESKOM

Contact person: Nelisiwe Ngwenya

(011) 711 3107

Or

Juline De Kock

Maintenance (Eskom)

(016) 430 7016

3. SASOL

Contact person: Puleng Pitikoe

(016) 960 7635

MANAGEMENT

The sole member currently carries out management and marketing functions. She believes that fellow member(s) of the previously disadvantaged groups should be offered opportunities to grow. To this end only these persons will be employed and employees will be encouraged to further their experience and training through the services rendered by the close corporation.

MARKETING AND SALES

The sole member carries out most of the marketing & sales functions.

Currently the target market is quasi – government, municipal and large corporate concerns. These concerns are opened to Black Empowerment Enterprises and in particular if they are owned and managed by a woman. These concerns publish public tenders, which are mostly freely available.

SUPPLIES

Products will be sourced and purchased in the operational areas in order to support local businesses. Preference will be given to fellow black empowered enterprises as far as possible. Despite the aforementioned, quality and price is not compromised and other suppliers will be approached to ensure the best is provided to clients.

FINANCE

The company has sourced out financial and admin functions to their auditors –

Excellent Accountants & Auditors, who will do this on a daily basis for the corporation.

THREATS

Competition is rife in the business segment TSL operates in. However, due to the nature of business and its target market the competition is not seen as a major threat.

CONCLUSION

It is the intention of the sole member to make this business grow into a business which will contribute to the community she serves, to empower fellow women and assist and encourage the youth.

